

World Bank Forum India

DHL Global Forwarding Germany
Frankfurt / Main – November 20th, 2008



DHL is committed to India's future

					Combined Capability
	Est. in 1979	Est. in 1983	Est. in 2003	Est. in 1997	Nearly 30 years of experience in India
	1,100 employees	> 4,400 employees	1,500 employees	1,100 staff + 1,500 contract	8,100 employees
	> 250 vehicles	> 3,400 vehicles		Strong relationship with suite of domestic transporters	3,700 vehicles + access to strong domestic network
	Covering 70 cities with > 270 locations	> 13,800 locations	30 Locations incl. all major sea- and airports	21 offices, 120 warehouses in 56 cities	> 3.7 m. sq. ft of warehouses
	Freighter 5 days a week	dedicated: 5 Boeing 737Fs 2 Boeing 757Fs	Preferred status with major air & ocean carriers		Dedicated international air and sea network
	Dedicated clearance team with in house customs		CHA License		CHA License
	6 m. shipments	42 m. shipments	Air Freight: 135' tons Ocean freight: 45' TEUS		Moving over 65 m. shipments p.a.

World's largest democracy commits to a better future

Current achievements ...

- **Far reaching reforms, e.g.**
 - Trade: Customs tariffs lowered
 - FDI: nearly free flow of investments
 - Major privatizations
 - International standards for Intellectual Property
- **Infrastructure developments**
 - Spent: 4% of GDP
 - Quadrilateral, ports, airports

... led to

- **GDP growth at 8-10 % p.a.**
- **Trade growth at 15-20 % p.a.**
- **Private consumption will exceed German market by 2025**
- **Ca. 1 m. people working in the world's biggest back office**

India needs to accelerate sustainable development

Current challenges

- **Insufficient infrastructure**
 - Overburdened ports
 - Road network insufficient
 - Railways outdated and inefficient
- **Further liberalization**
 - Informal trade barriers (product certifications)
 - Still high customs tariffs
 - Very strict labour laws
 - State specific tax regulations
- **Modernisation of Indian logistics**
 - Lack of standards (trucking/warehousing)
 - Scattered DC structures

Need for speed

- **Structural improvements of gateways**
 - Efficient big ports
 - Modern airports
- **Efficient inland transportation**
 - Accelerate road projects (PPP)
 - Modernization of railway system
- **Continue reforms**
 - Reduce/simplify customs tariffs
 - Harmonize tax system
- **Enhance logistics productivity**
 - EDI, tracking standards etc.
 - Logistics parks infrastructure